



Physio-Control, Inc.  
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May 5, 2008

**Dear Customers and Partners of Physio-Control:**

We have received a number of inquiries over the past few days from customers who have read in the press that Physio-Control is "permanently enjoined" or "prohibited from shipping products." I want to provide a clear description of our situation to avoid any potential confusion.

Physio-Control has signed an agreement with the FDA called a consent decree, which is a legal document filed with the court. To initiate the legal process, the FDA filed a complaint and, at the same time, filed the agreement we reached to settle the issues raised in the complaint. The agency also issued a press release about the consent decree. In all of these documents, the FDA uses language such as "permanent injunction" and "the consent decree prohibits the manufacture, distribution and export of specified AEDs...". These restrictions are in place until Physio-Control satisfies various requirements outlined in the consent decree. Significantly, these restrictions do not apply in certain circumstances. In fact, the consent decree includes very specific language which allows Physio-Control to manufacture and ship products for customers globally under limited and specific conditions.

To be specific, the section of the decree which imposes a "permanent injunction" on Physio-Control is paragraph 4. It states that the injunction will be in effect until the requirements listed in sections A through F of paragraph 4 have been satisfied. We have already completed many of these requirements and are working with the FDA to expedite the completion of the others. Significantly, the injunction in Paragraph 4 is qualified in Paragraph 5 of the consent decree which begins "paragraph 4 shall NOT apply to" and then lists the exceptions over the next five pages of the document. The consent decree will be publicly available as soon as it is entered with the court.

In summary, Physio-Control is clearly permitted to manufacture and ship a limited amount of product for emergency providers under certain conditions according to the consent decree, a document signed by both Physio-Control and the FDA. I assure you that the decree also allows for Physio-Control to provide disposables, accessories and service to our customers globally.

We are pleased to reach this stage of the process with the FDA, as it prescribes a formal process for the remaining actions that need to be taken for us to resume unrestricted shipping. The best people in our company are working full-time on the additional improvements to our quality system as their top priority.

At Physio-Control, there is nothing more important to us right now than clear communication with our customers. Please don't hesitate to contact me if you have questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Brian Webster". The signature is fluid and cursive.

Brian Webster  
President  
Physio-Control, Inc.