WHY STANDARDIZE WITH MEDTRONIC AND LIFEPAK® DEFIBRILLATOR/MONITORS?

Support better patient care
- Provide the broadest therapeutic dosage range for challenging patients (up to 360J).
- Offer consistent therapeutic dosing throughout the hospital.
- Easy-to-use crash cart device with AED mode supports the American Heart Association Guidelines 2005 goal: 3 minutes or less from collapse to shock.¹
- Secure continuity of care with local EMS: seven of 10 EMS units nationwide use LIFEPAK® defibrillator/monitors.

Use scarce capital efficiently by tailoring the device to the setting
- The 20 combines BLS and ALS function for crash cart use—providing intuitive AED operation with the door closed and full therapy and monitoring capabilities with the door open.
- The 12 is designed for settings where advanced monitoring parameters are required, such as EtCO₂, 12-lead ECG, or invasive pressure.
- LIFEPAK® AEDs support fast response in outlying areas of the campus.

Reduce training time and expense
- A common therapy interface across devices.
- On-site access to field clinical specialists for classroom implementation.
- Efficient Web-based training for ongoing skills maintenance.

Rely on partnership with Medtronic—the industry leader
- As the inventor of the portable defibrillator, Medtronic has been helping hospitals save lives for more than 50 years.
- Medtronic is the only company with a field service team that provides on-site warranty support.
- As guidelines and standards change, Medtronic helps you stay current.
- By staying on the cutting edge of clinical research and technology development, Medtronic demonstrates an ongoing commitment to help improve patient care and hospital operations.

CLINICAL BENEFIT OF PROVIDING THE BROADEST AVAILABLE THERAPEUTIC DOSING

Independently published AF evidence shows that full energy LIFEPAK defibrillators with ADAPTIV™ biphasic technology succeed where low energy biphasic technology fails.

<table>
<thead>
<tr>
<th></th>
<th>Kim et al²</th>
<th>Al Atawi et al³</th>
<th>Neal et al⁴</th>
<th>Combined Results*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Success with Medtronic 360J after failed Zoll 200J</td>
<td>2/2</td>
<td>3/5</td>
<td>NA</td>
<td>5/7 (71%)</td>
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<tr>
<td>Success with ZOLL 200J after failed Medtronic 360J</td>
<td>0/2</td>
<td>0/2</td>
<td>0/1</td>
<td>0/5 (0%)</td>
</tr>
</tbody>
</table>

* Statistically significant (Fishers exact test p=0.03)

⁴ Neal et al. 2003. Comparison of the efficacy and safety of two biphasic defibrillator waveforms for the conversion of atrial fibrillation to sinus rhythm. American Journal of Cardiology 92:830-14

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